Sleight Of Mouth

Sleight of mouth is about the magic of words and language. Language is one of the key representational systems from which we build our mental models of the world and has a tremendous influence upon how we perceive and respond to the world around us. Sleight of mouth is a method of neuro-linguistic programming (NLP) that can help you change a person's mind in a subtle and effective way. It is a system of 14 different patterns of communication that can be used to alter a person's beliefs and perceptions.

Sleight of mouth came from Robert Dilts, who was one of the co-founders of NLP with John Grinder. Dilts observed and modeled the persuasion skills of Richard Bandler, who was an expert at responding to complex questions. The concept of sleight of mouth originated from a technique that Bandler used to alter people's minds without them realizing it.

The book Sleight of Mouth: The Magic of Conversational Belief Change by Robert Dilts is a guidebook filled with all the sleight of mouth patterns, plenty of sleight of mouth examples, and a set of worksheets to drive them into your brain. It's a tool for reframing beliefs and steering the dialogue in a new direction.

Sleight of mouth patterns are made up of verbal categories and distinctions, which can be characterized as verbal reframes. These patterns can be used to influence beliefs and mental maps from which beliefs have been formed. Sleight of mouth powerful language can skyrocket your persuasion.

In the book, Dilts explains that sleight of mouth is a persuasion skill that has been the secret weapon for some NLP giants over the years. It's a system that allows you to always have a response that will effectively elucidate your position and help you to persuade rather than be persuaded. Sleight of mouth is a powerful tool for communication and influence.

The book is filled with examples of sleight of mouth patterns, such as somps (sleight of mouth patterns). These patterns are a delightful way to loosen the boundaries that individuals have built up around their problems. They can be used to influence beliefs and perceptions in a subtle and effective way.

Overall, sleight of mouth is a powerful tool for communication and influence. It's a system of language patterns for persuasion that can be used to gently shift some beliefs by demonstrating exceptions to the generalizations. The book is a must-read for anyone interested in NLP and persuasion skills.
Like videos, comment and subscribe in watch queue. Sleight of mouth is the art of persuasion. It involves using language patterns to influence beliefs and the mental maps from which beliefs have been formed. It is a system of 14 different patterns of response to a stated belief. A system that once mastered can allow you to always have a response that will effectively elucidate your position and help you to persuade rather than be persuaded simply put it will help. Sleight of mouth language patterns are modeled largely from the hypnotic techniques of Milton Erickson and Richard Bandler. They were developed to help people overcome limiting beliefs open up to new ideas and be able to find a new spin or point of view. Sleight of mouth patterns can be characterized as verbal reframes which influence beliefs and the mental maps from which beliefs have been formed. It is a system of 14 different patterns of response to a stated belief. A system that once mastered can allow you to always have a response that will effectively elucidate your position and help you to persuade rather than be persuaded simply put it will help. Sleight of mouth language patterns are modeled largely from the hypnotic techniques of Milton Erickson and Richard Bandler. They were developed to help people overcome limiting beliefs open up to new ideas and be able to find a new spin or point of view. Sleight of mouth patterns can be characterized as verbal reframes which influence beliefs and the mental maps from which beliefs have been formed.