Smart Objectives Examples For Business Analyst

setting smart objectives cmi, smart goals time management training from mindtools com, smart goals 101 get examples templates amp a free worksheet, smart objectives in business analysis linkedin, 10 examples of smart business goals 1 of okr heflo en, business analyst the eight competencies of highly, smart criteria wikipedia, project management smart goals for business templates and, smart objectives marketing teacher, smart objectives template, s m a r t objectives wayne leads wayne state university, smart goal setting examples onstrategy resources, performance development review guide to writing smart, business analyst resume objectives resume sample, 9 business analyst resume samples examples download now, top 22 business analyst resume objective examples, business analysis amp goals objectives business process, example of a smart objective for a marketing plan chron com, importance of smart goals for a business analyst blogger, smart objectives business tutor2u, the easy guide to smart goals and objectives cognology, measurable goals for business analyst teams chron com, business analysis goals in action villanova university, smart goals amp objectives brief examples to get you started, business analyst performance objectives are often hard to, how to write smart objectives and smarter objectives amp goals, sample smart goals for business analyst, the smart lab lab manager, smart goal setting examples 37 of em for you to steal, samples of smart objectives for managers and their teams, how to use smart objectives to clarify your business, 11 examples of smart objectives simplicable, define pmo objectives and translate to smart objectives, business operations analyst objectives livecareer, smart goals amp objectives powerpoint presentation template, how to write smart goals smartsheet, 30 smart goals examples amp samples pdf doc, what is an example of a good smart objective for a programmer, business analyst resume example resume genius, 5 smart goal examples for business development, what should i write in objective for data analyst quora, examples of smart goals and objectives lovetoknow, how to set clear objectives for business analysis dummies, business analyst solutions ltd smart ba business, business analyst using business objectives to control scope, 5 elements of a smart business goal thebalancesmb com, smart business goal examples thebalancesmb com, smart objectives learn marketing, 10 contextual smart goal examples that will help you succeed

setting smart objectives checklist 231 introduction objectives set out what a business is trying to achieve it is important for leaders and managers to get the process of setting objectives right as inadequately formulated objectives could guide an individual a team or an organisation in the wrong direction, smart is an effective tool that provides the clarity focus and motivation you need to achieve your goals it can also improve your ability to reach them by encouraging you to define your
objectives and set a completion date. Smart goals are also easy to use by anyone anywhere without the need for specialist tools or training. Smart goals examples in case you're still unsure what exactly qualifies a goal as being smart. Let's take a look at a few examples of smart goals to start understanding that smart goals can apply to any goals in life, they can include personal, professional, academic, business, health, fitness goals, and more. Smart objectives in business analysis are published on there's a need to be careful against setting a timeframe that is inconsistent with the business need. An example of a smart objective is as, also see use the Ansoff matrix and determine business growth strategies. Definition and examples of smart business objectives after defining each of the characteristics of smart goals, we will present some examples to make the concept clearer. A business analyst (BA) is any person who performs business analysis activities. No matter what their job title or organizational role may be, when someone refers to a business analyst, he often means an SME. However, over the years, the industry realized that simply having subject matter expertise is not enough for effective business analysis. Smart is a mnemonic acronym giving criteria to guide in the setting of objectives for example, in project management, employee performance management, and personal development, the letters (S and M) generally mean specific and measurable. Possibly the most common version has the remaining letters referring to achievable or attainable, relevant and time-bound. Smart business goals examples of smart goals for managers with the help of smart objectives, managers can ensure long-term and short-term focus for project managers. The main goal is the project's objectives they are responsible for. Sample of project management smart goals, smart objectives are simple and quick to learn. The objective is the starting point of the marketing plan once environmental analyses such as SWOT, five forces analysis, and PEST and marketing audit have been conducted, their results will inform smart objectives. Smart objectives should seek to answer the question where do we want to go? You may want to use the SWOT analysis template to better understand your domain and help you develop your COPS objectives. Once you have created the goals of your COP, it is time to think about objectives and activities needed to accomplish these goals. Here's an example smart objective: 3c key component objective S, as you start to write your objectives, completing the worksheet below will be beneficial in helping you build objectives that are SMART. Also listed below is a sample completed worksheet for your convenience. SMART objective worksheet, sample completed worksheet, e-learning exercise, SMART objective setting examples by Todd Ballowe. In order to reach your strategic objectives, you need to set goals short-term, more immediate milestones that stretch your company to reach its full potential. Build your strategic objectives and smart goals efficiently in business goal setting. That is SMART. Can make a huge, smart objectives are structured in a clear, concise, and succinct way. Smart objectives are useful in gaining agreement and setting expectations for what can be achieved. Developing objectives for discussion is a key element of the preparation process for both reviewers and reviewees. These proposed objectives should be included in the show that you're one of the few business analysts who has the ambition, education, personality, and experience to
get the job done sample business analyst resume objectives your resume objective should demonstrate the most essential elements of your resume and who you are as a business analyst, best business analyst resume samples and examples you can download easily career objective to take a challenging post for understanding business change needs assessing the impact of those changes, top 22 business analyst resume objective examples if you are making a resume for the business analyst job your objective statement can go a long way to deciding if the employer goes ahead to read your resume or not, business analyst resources modern analyst is the community and resource portal the business analyst and systems analyst as well as other it professionals involved in business analysis or systems analysis the modern analyst portal features forums blogs jobs and articles on a variety of topics such as requirements getting started uml business process analysis babok chap etc, the application of smart criteria to the goals and objectives of a marketing plan improves the chances for its success the smart technique defines the characteristics that each objective should, smart is a mnemonic giving criteria to guide in the setting of objectives these could be objectives in project management employee performance management and personal development the letters broadly conform to the words specific measurable attainable relevant and time bound as a business analyst one needs to clarify business processes improve them identify clear requirements and get, many business experts suggest that both corporate and functional objectives need to conform to a set of criteria referred to as an acronym smart the smart criteria are summarised below specific the objective should state exactly what is to be achieved measurable an objective should be capable of, weve shown you how to write smart goals and objectives if you are setting a goal for yourself skip the next section and go straight to the sample goals and objectives if you are writing goals for team members as part of an appraisal or performance management process read on, business analyst teams help businesses and organizations assess their operating functions and develop solutions to help meet stated objectives business analysts may work as consultants or in a full time capacity they may focus strictly on implementing technology related solutions for the entire, the overarching objective of a business should be to become more efficient effective and profitable its the business analysts role to determine and allocate the resources necessary to achieve those goals business analysis goals and information technology as a discipline business analysis is closely related to it, smart goal gain 2 clients each quarter for my consulting business by participating in a monthly networking group is it achievable sample goal offer compilation services to my bookkeeping clients by september 30th the goal is specific and measurable and is pretty smart if there are employees available with the skills to provide the service, feb 8 2019 business analyst performance objectives are often hard to define we share 3 example business analysis objectives with main pitfalls to avoid learn more, what are the variations of smart objectives amp goals this page seeks to answer all of these questions what is a smart objective or goal think of an objective you need to set right now business or personal to make your objective smart it needs to pass the following test specific measurable achievable relevant and
timely, business analyst work plan goals exposure to standards for business analysis planning are smart appropriate setting s m a r t goals lehigh university, a guide exists to help lab managers use smart goals to manage their own time 4 but not their lab or their direct reports preliminary work on lab specific smart goals is not widely available 5 6 smart goals are goals that are specific measurable achievable relevant and time based the smart, here are 37 smart goal setting examples to help you copy paste and amend to suit your needs smart goals are simple to describe but often harder to create in practice for this reason think of the following smart goal setting examples in this article as a swipe file you can use for your needs i, this guide provides samples of smart objectives for managers that they can use in the workplace we ll start by providing a brief introduction to the smart framework and then progress to sharing examples of smart objectives the samples of smart objectives for managers are for various types of managers ranging from project managers to usability managers to event managers to customer support, but if the sponsor feels that anything below a 10 percent increase isn't really an increase you have a mismatch smart objectives ensure everyone knows exactly what's expected some examples of smart objectives for a hotel looking to address smoking problems include the following, smart objectives are goals that are designed to be specific measurable achievable relevant and time bound these typically include end goals such as revenue or meaningful steps towards end goals such as launching a new product the following are illustrative examples of smart objectives, below is an example smart objectives worksheet that can be used to take each non smart objective and translate it to a smart objective when you have a good set of smart objectives review with senior management stakeholders and pmo sponsor, business operations analyst resume objectives a business operations analyst is typically responsible for maintaining computer system availability managing scheduled jobs and maximizing existing resources the objective statement of your resume should indicate to any prospective employers that you have the experiences and education necessary to be an overall asset to the company, smart goals amp objectives powerpoint presentation screen shots these are the screen shots created based on version 4 0 0 templates the actual templates will be much better as we are keep on improving our templates, for example if the goal is to launch a new product it should be something that's in alignment with the overall business objectives your team may be able to launch a new consumer product but if your company is a b2b that is not expanding into the consumer market then the goal wouldn't be relevant, what is a smart goal in the business world setting up smart goal is the best and widely used means of achieving and accomplishing a goal after the planned their project just to remind you that we have a wide variety of project proposals examples their next step is to develop several goals, cut cost of business n if the new software systems takes 10x as long it costs the company money if the new system is fast and prevents errors the company saves money this approach seems like it applies to sales guys or maybe the vp of business change process but really the software developers are the front line for both kinds of process, basically the business analyst introduces and manages change in an organization however
there are several ways for analysts to do this so when writing a business analyst resume remember that business analysts come in all shapes and sizes with a plethora of responsibilities make sure to tailor your resume to the job you are applying for, 5 smart goal examples for business development may 25 2017 in articles directors inbound marketing marketing strategy by dan gartlan a smart goal is basically what the acronyms from the name suggest, what should i write in objective for data analyst update cancel the data analyst is expected to play an extensive analytical role where the focus is on the analysis of business data in order to provide the business management heads and stakeholders with information that supports departmental as well as overall business objectives, examples of business objectives some organizations substitute other words within the acronym for example realistic may be replaced with relevant to highlight the fact that a goal should relate to the overall company objective smart goal examples any business or individual can apply the smart discipline in setting goals the details, to identify appropriate solution objectives you can start by extracting objectives from the following goals by using the provided sample questions the business has its needs met and is successful in achieving its objectives while using the solution defined this business analysis goal will be met if you define an effective problem statement, example principle increase my professional status as a business analyst un measurable you will need objectives and principles to a much lesser extent in order to make the case for the career move to various interested parties stakeholders in business analysis parlance, using business objectives to control scope after defining measurable business objectives determining strategies defining success metrics and establishing guiding principles the features for the product or solution are addressed the features start to describe what the product should be able to do as a general rule features, business goals and objectives just dont get done when there s no time frame tied to the goal setting process whether your business goal is to increase revenue by 20 or find 5 new clients choose a time frame to accomplish your goal once your business goals are smart, smart goal setting is an effective process for setting business goals review these examples that provide easy to follow smart goal examples smart goal setting is an effective process for setting business goals review these examples that provide easy to follow smart goal examples, businesses that have smart objectives are successful because they are clear about what they are trying to achieve and how they will do it smart objectives can be set in all areas of the business e g sales production finance and marketing in this article we discuss how to write a smart objective and provide an example of a smart objective, smart goals help make the goal setting process less subjective and ensure that all parties involved have the same expectations the real aim of this method is to define who what where when and why so that there is no room for ambiguity or misunderstanding of the end result remember that the
Setting SMART Objectives CMI
April 19th, 2019 - Setting SMART Objectives Checklist 231 Introduction Objectives set out what a business is trying to achieve. It is important for leaders and managers to get the process of setting objectives right as inadequately formulated objectives could guide an individual, a team, or an organisation in the wrong direction.

SMART Goals Time Management Training From MindTools.com
April 21st, 2019 - SMART is an effective tool that provides the clarity, focus, and motivation you need to achieve your goals. It can also improve your ability to reach them by encouraging you to define your objectives and set a completion date. SMART goals are also easy to use by anyone anywhere without the need for specialist tools or training.

SMART Goals 101 Get Examples Templates & A FREE Worksheet
February 1st, 2018 - SMART Goals Examples. In case you’re still unsure what exactly qualifies a goal as being “SMART,” let’s take a look at a few examples of SMART goals. To start, understand that SMART goals can apply to any goals in life. They can include personal, professional, academic, business, health, fitness, and more.

SMART Objectives in Business Analysis LinkedIn
January 18th, 2015 - SMART Objectives in Business Analysis. Published on LinkedIn, there’s a need to be careful against setting a timeframe that is inconsistent with the business need. An example of a SMART objective is as follows:

10 examples of SMART business goals 1 of OKR HEFLO EN
April 20th, 2019 - Also see Use the Ansoff Matrix and Determine Business Growth Strategies. Definition and examples of SMART business objectives. After defining each of the characteristics of SMART goals, we will present some examples to make the concept clearer.

Business Analyst The Eight Competencies of Highly
February 22nd, 2011 - A Business Analyst BA is any person who performs business analysis activities no matter what their job title or organizational role may be. When someone refers to a Business Analyst, he often means an SME. However, over the years, the industry realized that simply having subject matter expertise is not enough for effective business analysis.

SMART criteria Wikipedia
April 20th, 2019 - SMART is a mnemonic acronym giving criteria to guide in the setting of objectives for example in project management, employee performance management, and personal development. The letters S and M generally mean specific and measurable. Possibly, the most common version has the remaining letters referring to...
achievable or attainable relevant and time bound

**Project Management Smart Goals for Business Templates and**
April 19th, 2019 - SMART business goals examples Examples of SMART goals for managers With the help of SMART objectives managers can ensure long term and short term focus For project managers the main goal is the project’s objectives they are responsible for 5 sample of project management SMART goals

**SMART Objectives Marketing Teacher**
April 20th, 2019 - SMART objectives are simple and quick to learn The objective is the starting point of the marketing plan Once environmental analyses such as SWOT Five Forces Analysis and PEST and marketing audit have been conducted their results will inform SMART objectives SMART objectives should seek to answer the question ‘Where do we want to go’

**SMART OBJECTIVES Template**
April 19th, 2019 - You may want to use the SWOT Analysis Template to better understand your domain and help you develop your CoP’s objectives Once you have created the goals of your CoP it is time to think about objectives and activities needed to accomplish these goals Here’s an example SMART objective 3c Key Component Objective S

**S M A R T Objectives Wayne LEADS Wayne State University**
April 18th, 2019 - As you start to write your objectives completing the worksheet below will be beneficial in helping you build objectives that are S M A R T Also listed below is a sample completed worksheet for your convenience S M A R T Objective Worksheet S M A R T Objective Worksheet Example S M A R T Objective eLearning Exercise

**SMART Goal Setting Examples OnStrategy Resources**
April 18th, 2019 - SMART Goal Setting Examples By Todd Ballowe In order to reach your strategic objectives you need to set goals – short term more immediate milestones that stretch your company to reach its full potential Build your strategic objectives and SMART goals efficiently In business goal setting that is S M A R T can make a huge

**Performance Development Review Guide to Writing SMART**
April 16th, 2019 - SMART Objectives are structured in a clear concise and succinct way SMART objectives are useful in gaining agreement and setting expectations for what can be achieved Developing objectives for discussion is a key element of the preparation pro cess for both reviewers and reviewees These proposed objectives should be included in the

**Business Analyst Resume Objectives Resume Sample**
May 31st, 2010 - Show that you’re one of the few business analysts who has the ambition education personality and experience to get the job done. Sample Business Analyst Resume Objectives. Your resume objective should demonstrate the most essential elements of your resume and who you are as a business analyst.

9 business analyst resume samples examples download now
April 16th, 2019 - Best business analyst resume samples and examples you can download easily. Career Objective. To take a challenging post for understanding business change needs assessing the impact of those changes.

Top 22 Business Analyst Resume Objective Examples
April 21st, 2019 - Top 22 Business Analyst Resume Objective Examples. If you are making a resume for the business analyst job your objective statement can go a long way to deciding if the employer goes ahead to read your resume or not.

Business analysis amp goals objectives Business Process
April 16th, 2019 - Business Analyst Resources. Modern Analyst is the community and resource portal the Business Analyst and Systems Analyst as well as other IT professionals involved in business analysis or systems analysis. The modern analyst portal features forums, blogs, jobs, and articles on a variety of topics such as requirements getting started, UML, business process analysis, BABOK, CBAP etc.

Example of a Smart Objective for a Marketing Plan Chron.com
February 4th, 2019 - The application of SMART criteria to the goals and objectives of a marketing plan improves the chances for its success. The SMART technique defines the characteristics that each objective should.

Importance of SMART Goals for a Business Analyst Blogger
April 21st, 2019 - SMART is a mnemonic giving criteria to guide in the setting of objectives. These could be objectives in project management, employee performance management, and personal development. The letters broadly conform to the words specific, measurable, attainable, relevant, and time bound. As a business analyst one needs to clarify business processes improve them identify clear requirements and get.

SMART Objectives Business tutor2u
April 20th, 2019 - Many business experts suggest that both corporate and functional objectives need to conform to a set of criteria referred to as an acronym SMART. The SMART criteria are summarised below. Specific: The objective should state exactly what is to be achieved. Measurable: An objective should be capable of.
April 21st, 2019 - We’ve shown you how to write SMART goals and objectives. If you are setting a goal for yourself, skip the next section and go straight to the sample goals and objectives. If you are writing goals for team members as part of an appraisal or performance management process, read on.

Measurable Goals for Business Analyst Teams Chron com
June 26th, 2018 - Business analyst teams help businesses and organizations assess their operating functions and develop solutions to help meet stated objectives. Business analysts may work as consultants or in a full-time capacity. They may focus strictly on implementing technology-related solutions for the entire organization.

Business Analysis Goals in Action Villanova University
April 20th, 2019 - The overarching objective of a business should be to become more efficient, effective, and profitable. It’s the business analyst’s role to determine and allocate the resources necessary to achieve those goals. Business Analysis Goals and Information Technology. As a discipline, business analysis is closely related to IT.

SMART Goals and Objectives - Brief Examples to Get You Started
April 21st, 2019 - SMART Goal: Gain 2 clients each quarter for my consulting business by participating in a monthly networking group. Is It Achievable? Sample Goal: Offer compilation services to my bookkeeping clients by September 30th. The goal is specific and measurable and is pretty SMART if there are employees available with the skills to provide the service.

Business Analyst Performance Objectives are often hard to define
April 19th, 2019 - Feb 8 2019 - Business Analyst Performance Objectives are often hard to define. We share 3 example business analysis objectives with main pitfalls to avoid. Learn more.

How to write SMART objectives and SMARTer objectives and Goals
April 19th, 2019 - What are the variations of SMART objectives and goals? This page seeks to answer all of these questions. What is a SMART Objective or goal? Think of an objective you need to set, right now, business or personal. To make your objective SMART, it needs to pass the following test: Specific Measurable Achievable Relevant and Timely.

Sample Smart Goals For Business Analyst

The SMART Lab Lab Manager
A guide exists to help lab managers use SMART goals to manage their own time but not their lab or their direct reports. Preliminary work on lab-specific SMART goals is not widely available. SMART goals are goals that are Specific, Measurable, Achievable, Relevant, and Time-Based.

Smart Goal Setting Examples 37 Of Em For You To Steal

Here are 37 smart goal setting examples to help you copy, paste, and amend to suit your needs. SMART goals are simple to describe but often harder to create in practice. For this reason, think of the following SMART goal setting examples in this article as a swipe file you can use for your needs.

Samples of SMART Objectives for Managers and Their Teams

This guide provides samples of SMART objectives for managers that they can use in the workplace. We’ll start by providing a brief introduction to the SMART framework and then progress to sharing examples of SMART objectives. The samples of SMART objectives for managers are for various types of managers ranging from project managers to usability managers to event managers to customer support.

How to Use SMART Objectives to Clarify Your Business

But if the sponsor feels that anything below a 10 percent increase isn’t really an increase you have a mismatch. SMART objectives ensure everyone knows exactly what’s expected. Some examples of SMART objectives for a hotel looking to address smoking problems include the following.

11 Examples of Smart Objectives Simplicable

Smart objectives are goals that are designed to be specific, measurable, achievable, relevant, and time-bound. These typically include end goals such as revenue or meaningful steps towards end goals such as launching a new product. The following are illustrative examples of smart objectives.

Define PMO objectives and translate to SMART objectives

Below is an example SMART objectives worksheet that can be used to take each “Non SMART” objective and translate it to a SMART objective. When you have a good set of SMART objectives, review with senior management stakeholders and PMO sponsor.

Business Operations Analyst Objectives LiveCareer

Business Operations Analyst Resume Objectives. A Business Operations Analyst is typically responsible for maintaining computer system availability, managing scheduled jobs, and maximizing existing resources. The objective statement of your resume should indicate to any prospective employers that you have the experiences and education necessary to be an overall asset to the company.
SMART Goals amp Objectives PowerPoint Presentation Template
April 21st, 2019 - SMART Goals amp Objectives PowerPoint Presentation Screen shots These are the screen shots created based on Version 4 0 0 Templates The actual templates will be much better as we are keep on improving our templates

How to Write SMART Goals Smartsheet
January 9th, 2019 - For example if the goal is to launch a new product it should be something that’s in alignment with the overall business objectives Your team may be able to launch a new consumer product but if your company is a B2B that is not expanding into the consumer market then the goal wouldn’t be relevant

30 Smart Goals Examples amp Samples – PDF DOC
April 20th, 2019 - What Is a SMART Goal In the business world setting up smart goal is the best and widely used means of achieving and accomplishing a goal After the planned their project just to remind you that we have a wide variety of project proposals examples Their next step is to develop several goals

What is an example of a good SMART objective for a programmer
April 20th, 2019 - cut cost of business n If the new software systems takes 10x as long it costs the company money If the new system is fast and prevents errors the company saves money This approach seems like it applies to sales guys or maybe the VP of business change process but really the software developers are the front line for both kinds of process

Business Analyst Resume Example Resume Genius
April 20th, 2019 - Basically the business analyst introduces and manages change in an organization However there are several ways for analysts to do this so when writing a business analyst resume remember that business analysts come in all shapes and sizes with a plethora of responsibilities Make sure to tailor your resume to the job you are applying for

5 Smart Goal Examples For Business Development
April 20th, 2019 - 5 Smart Goal Examples For Business Development May 25 2017 in Articles Directors Inbound Marketing Marketing Strategy by Dan Gartlan A smart goal is basically what the acronyms from the name suggest

What should I write in objective for data analyst Quora
April 20th, 2019 - What should I write in objective for data analyst Update Cancel The Data Analyst is expected to play an extensive analytical role where the focus is on the analysis of business data in order to provide the business’s management heads and stakeholders with information that supports departmental as well as overall
Examples of SMART Goals and Objectives LoveToKnow
April 20th, 2019 - Examples of Business Objectives Some organizations substitute other words within the acronym for example realistic may be replaced with relevant to highlight the fact that a goal should relate to the overall company objective SMART Goal Examples Any business or individual can apply the SMART discipline in setting goals The details

How to Set Clear Objectives for Business Analysis dummies
April 21st, 2019 - To identify appropriate solution objectives you can start by extracting objectives from the following goals by using the provided sample questions The business has its needs met and is successful in achieving its objectives while using the solution defined This business analysis goal will be met if you define an effective problem statement

Business Analyst Solutions Ltd smart BA – Business
April 19th, 2019 - Example Principle increase my professional status as a Business Analyst – un measurable You will need Objectives and Principles to a much lesser extent in order to make the case for the career move to various interested parties stakeholders in Business Analysis parlance

Business Analyst Using Business Objectives to Control Scope
December 13th, 2011 - Using Business Objectives to Control Scope After defining measurable business objectives determining strategies defining success metrics and establishing guiding principles the features for the product or solution are addressed The features start to describe what the product should be able to do As a general rule features

5 Elements of a SMART Business Goal thebalancesmb com
April 20th, 2019 - Business goals and objectives just don’t get done when there’s no time frame tied to the goal setting process Whether your business goal is to increase revenue by 20 or find 5 new clients choose a time frame to accomplish your goal Once your business goals are SMART

SMART Business Goal Examples thebalancesmb com
April 20th, 2019 - SMART goal setting is an effective process for setting business goals Review these examples that provide easy to follow SMART goal examples SMART goal setting is an effective process for setting business goals Review these examples that provide easy to follow SMART goal examples

SMART Objectives Learn Marketing
April 20th, 2019 - Businesses that have SMART objectives are successful because they are clear about what they are trying to achieve and how they will do it. SMART Objectives can be set in all areas of the business, e.g., sales, production, finance, and marketing. In this article, we discuss how to write a SMART objective and provide an example of a SMART objective.

10 Contextual Smart Goal Examples That Will Help You Succeed
July 10th, 2018 - SMART goals help make the goal setting process less subjective and ensure that all parties involved have the same expectations. The real aim of this method is to define who, what, where, when and why so that there is no room for ambiguity or misunderstanding of the end result. Remember that the